

AGENDA COVER MEMO

DATE: November 12, 2003
TO: Lane County Board of Commissioners
DEPT: Public Works
PRESENTED BY: Dale Wendt, Public Works Support Services Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Pacific Utility Equipment Co., in the Amount of \$57,612.00, with trade-in, for the Purchase of One (1), New, Single-Drum Vibratory Soil Compactor, Contract FY03/04 FS-02.

I. MOTION

MOVE TO AWARD A CONTRACT TO PACIFIC UTILITY EQUIPMENT CO. IN THE AMOUNT OF \$57,612.00, WITH TRADE-IN, FOR THE PURCHASE OF ONE (1) NEW, SINGLE-DRUM VIBRATORY SOIL COMPACTOR AS SPECIFIED IN CONTRACT FY03/04 FS-02

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Pacific Utility Equipment Co., for the purchase of One (1) new, Single-Drum Vibratory Soil Compactor required by Public Works Engineering Division to replace an existing unit as per established replacement criteria?

III. DISCUSSION

A. Background

Lane County Department of Public Works Engineering Division currently operates five (5) Vibratory Compactors. These equipment units are used in various road maintenance operations, including: compaction of base rock prior to oiling operations, compaction of shoulder rock when widening roadways, and compaction of fills and subgrades.

The oldest compactor in the Fleet has exceeded its expected life, and is in need of extensive work to the vibratory system. Expected cost for this repair exceeds the market value of the compactor.

B. Analysis

The proposed new soil compactor will replace a 1989 model compactor. This machine has been approved for purchase in the Fleet Services FY03/04 budget, sufficient funds for this acquisition are available in the Fleet Replacement Fund, and the purchase price is within the budgeted amount.

The County received seven (7) responses from its invitation to bid. The low bid of \$57,612.00, with trade-in, was submitted by Pacific Utility Equipment Co., with seven (7) minor acceptable deviations from the published specifications.

C. Alternatives/Options

1. Purchase the above described unit at this time.
2. Do not purchase at this time. The existing soil compactor has been in service approximately 14 years and is experiencing frequent unacceptable downtime for unscheduled repairs. Additionally, few replacement parts for older compactors are stocked by the servicing dealer located more than 100-miles from the County Shops.

D. Recommendation

It is recommended that the Board approve entering into a contract with Pacific Utility Equipment Co., for the purchase of one (1) new Single-Drum Vibratory Soil Compactor as specified in FY03/04FS-02.

E. Timing

Upon approval of the Board, a contract will be executed between Pacific Utility Equipment Co., and the County Administrator.

IV. IMPLEMENTATION/FOLLOW-UP

None.

V. ATTACHMENTS

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

(IN THE MATTER OF AWARDING A
(CONTRACT TO PACIFIC UTILITY
(EQUIPMENT CO., IN THE AMOUNT OF
(\$57,612.00, WITH TRADE-IN, FOR THE
(PURCHASE OF ONE (1) NEW, SINGLE
(DRUM VIBRATORY SOIL COMPACTOR,
(CONTRACT FY03/04 FS-02.

ORDER

WHEREAS, at the duly publicized place and time on October 14, 2003, an authorized representative of the Department of Public Works, opened bids on the following:

One (1), New, Single-Drum Vibratory Soil Compactor, with trade-in, Contract FY03/04 FS-02; and

WHEREAS, the lowest responsive bid with seven (7) minor acceptable deviations was received from Pacific Utility Equipment Co. in the amount of \$57,612.00, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Pacific Utility Equipment Co. be accepted as recommended; and it is further

ORDERED that a contract be awarded to Pacific Utility Equipment Co. in the amount of \$57,612.00 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this ____ day of November, 2003.

Peter Sorenson, Chair
Lane County Board of Commissioners

APPROVED AS TO FORM

Date 10/24/03 lane county

Maidland

OFFICE OF LEGAL COUNSEL

CONTRACT FY03/04 FS-02

Bid Opening: Tuesday, October 7, 2003, 10:15 a.m.

BID RECAP

ONE (1) NEW, CURRENT-MODEL, ARTICULATING, SINGLE-DRUM VIBRATORY SOIL COMPACTOR WITH ONE (1) TRADE-IN.

<u>VENDOR</u>	<u>BID PRICE</u>	<u>TRADE-IN</u>	<u>NET PURCHASE PRICE</u>	<u>OR CASHIER'S CHECK</u>	<u>BID BOND</u>
Western Power & Equip	\$80,997	\$20,000	\$60,997	Cashier's Check	
Modern Machinery	\$95,850	\$13,000	\$82,850	N/A	
Peterson Machinery	\$97,790	\$14,000	\$83,790	Bid Bond	
Pape' Machinery	\$92,500	\$18,000	\$74,500	Bid Bond	
Clyde West	\$82,641	\$ 8,500	\$74,141	Bid Bond	
Pacific Utility	\$75,612	\$18,000	\$57,612	Bid Bond	
Ingersoll/Rand/Bobcat	\$85,000	\$24,000	\$61,000	Bid Bond	
Sahlberg Equipment	No Bid				